

# P.O. BOX 1070 BANFF, ALBERTA, CANADA, T1L 1H8 TEL: (403) 762-2642 FAX: (403) 762-4763 WWW.BESTOFBANFF.COM

Date: October 19, 2015

Client Name: Chuck Holcomb

Company Name: Spokane Ski Racing Assoc.

Address:

Phone: 509-979-7499 / Email: chholcomb@hotmail.com

RE: Spokane Ski Racing Assoc. / Nov 21-28, 2015

Dear Chuck,

Thank you for your interest in the hotels of the Banff Lodging Company for your event. We would be welcome the opportunity to host your guests at our **Hidden Ridge Resort**. I have outlined the Resort's facilities, rates & policies below.





HIDDEN RIDGE RESORT 901 Hidden Ridge Way, Banff, AB Tel 403-762-3544 Fax 403-762-2804

- Secluded, quiet and tucked back among the trees on Tunnel Mountain
- 107 well-appointed multi-bedroom, multi-bath condo units each with full kitchen, dining area, living room and fireplace, patio and/or balcony.
- Guestrooms feature:
  - o Signature Mountain Luxury Beds with plush down duvets
  - o Coffee/ Tea Makers
  - o Hair Dryers, Irons & Ironing Boards, Fans
  - Full kitchens with dishwasher, stove, oven, full fridge, microwave, pots, pans, dishes & utensils, granite counter tops and maple finishing
  - Wood burning fireplaces















- Hotel Features
  - Two large and distinctive hot pools with incredible mountain views
  - o Sauna with spectacular mountain views
  - Guest Laundry & Dry Cleaning
  - Guest BBQ Areas with large stainless steel propane BBQs and picnic tables
  - Outdoor Fire Pit
- Added Value
  - Complimentary underground, heated guest parking
  - o Complimentary chopped wood & starter kits for fireplaces
  - Complimentary Wireless Internet Access
  - o Complimentary ROAM (Banff Transit) Pass to use during your stay
  - Long Distance Phone Charges at Cost (10¢/ minute to USA & Canada, 20¢/ minute W. Europe, UK, NZ, Australia)
  - o Best of Banff coupon booklet offering discounts at many local shops, pubs & boutiques

Please note: Although parking is free and unassigned, it is limited. Due to parking limitations, the Hidden Ridge Resort staff, management, Parks Canada and the Town of Banff request that a maximum of two vehicles per unit be driven to the resort. We cannot guarantee that any more than two vehicles per unit/group can be accommodated on property. We highly recommend carpooling.

View the property at www.bestofbanff.com/hidden-ridge-resort

# **GUESTROOMS**

One Bedroom Condo



Premier Two Bedroom with Loft Condo



# **GUESTROOM RATES:**

Deluxe One Bedroom Condo – Two Queen Beds \$153.00 per night, plus taxes

\*\* The above rates are based on double occupancy, extra person charges will apply for triple or quad occupancy. (\$20.00 per extra person, up to 4 people in a room)

Block - 5















Deluxe One Bedroom + Loft Condo - Three Queen Beds \$182.00 per night, plus taxes

\*\* The above rate is based on double occupancy, extra person charges will apply for 3-8 guests. (\$20.00 per extra person, up to 8 people in a room)

Block - 6

Premier Two Bedroom Condo – Three Queen Beds / Games Room \$286.00 per night, plus taxes

\*\* The above rate is based on quad occupancy, extra person charges will apply for 5 – 8 guests. (\$20.00 per extra person, up to 8 people in a room)

No Block - Based on availability

Premier Two Bedroom Condo – Four Queen Beds

\$286.00 per night, plus taxes

\*\* The above rate is based on quad occupancy, extra person charges will apply for 5 – 10 guests. (\$20.00 per extra person, up to 10 people in a room)

No Block - based on availability

#### **Guestroom Rate Conditions:**

- Rates are valid for Nov 21-28, 2015
- Pre and Post stay rates are available upon request.
- All rates are per room, per night and based on single or double occupancy unless otherwise noted.
- Additional guests in excess of standard occupancy will be charged \$20.00 per person per night. Up
  to a maximum of two children, 16 years of age and under may occupy the same room as their
  parents free of charge. Extra person charges will apply for student groups.
- All rates are net non-commissionable.
- All rates are subject to 2% TIF, 4% Tourism Levy and 5% GST. (Calculated at 11.2% on the room rate)
- Rates are subject to change without notice, until a formal contract is signed.

## **Guestroom Reservations:**

We can organize your guest's guestroom reservations in your choice of one of the following:

1. Guests can book their own individual reservations by calling 1-800-563-8764 and referencing a group number 1532690.

#### **EVENT DEPOSIT & PAYMENT:**

#### Deposits:

We will not require a deposit for this group this year. Next year may be a different story.

### Payment:

If a valid credit card number is provided 100% of the estimated charges must be settled upon arrival with any remaining charges settled upon check-out.

### **CANCELLATION POLICIES:**

#### **Guestroom Cancellation Policy:**

- A 20% Reduction in the Original Contracted Room Block can be made without penalty up to 14 days prior to arrival.
- Further reductions within 14 days prior to arrival will result in the full charge of anticipated room revenue.















## **Entire Contract Cancellation Policy:**

Should it be necessary to cancel this entire agreement for any reason, the Venue will suffer damages. Group agrees to pay the Venue, at the time of cancellation, a liquidated damages fee, as follows:

- Cancellation received more than 30 days but less than 60 days prior to arrival date, a cancellation fee equal to 50% of the total anticipated food & beverage revenue.
- Cancellations received less than 30 days prior to arrival date, a cancellation fee equal to 100% of anticipated food & beverage revenue.

### **Banff National Park** Admission

By choosing to bring your event to Banff National Park, you and your guests are helping to preserve over 6,600 sq km of valleys, mountains, glaciers, forest, meadows and rivers for future generations through the purchase of a required Park Pass. When your guests pre-purchase a Park Pass on line, the sometimes long line ups the Park Gates are avoided. Please ask visit your guests http://www.bestofbanff.com/ourbanff/gettinghere.html to pre-purchase their pass.

#### BANFF NATIONAL PARK.....

Your event takes place in **Banff National Park**, the heart of the Rocky Mountain Parks World Heritage Site. Please use this link <a href="http://www.pc.gc.ca/pn-np/ab/banff/index.aspx">http://www.pc.gc.ca/pn-np/ab/banff/index.aspx</a> to the Parks Canada website for information about Banff National Park attractions, activities, services, wildlife and safety. Banff National Park has much more to offer than 'just' fresh air and world-class scenery – we hope you will enjoy the park's cultural treasures and discover its natural wonders.

### **WEATHER OR NOT**

Nature Rules in Banff and sometimes nature causes havoc on a holiday, event or leisure plans. We understand no one is at fault and will strive to work with you in rebooking without penalty in the off chance Highway # 1 is closed to traffic.

Warm Regards,

#### THE BANFF LODGING COMPANY

Kristen Proctor Direct Tel: (403) 760-8533 Fax (403) 762-4763 kproctor@bestofbanff.com











